Bryan Sory 713-702-6991 | [superbee45@gmail.com](mailto:superbee45@gmail.com)

PROFILE

**Leader | Technologist | Veteran**

Twenty years of director-level experience with the Department of Defense, Banking, and venture-backed startups. Distinguished career as a high-performing team builder, product owner, and Navy fighter pilot.

EXPERIENCE

STILLWELL GROUP | San Antonio – Single family house acquisitions2019-2021

**Owner**

*Completed the acquisition to disposal cycle on five houses in San Antonio. GC’ed three.*

POETIC SYSTEMS, LLC | Houston – A software engineering firm2017-2019

**Senior Solutions Engineer | Chief Revenue Officer**

*Hit quota 6 of 8 quarters and never failed to close $1MM/year. I recruited, trained, and equipped a 6-person consulting team that interfaced with a 7-person project management team, all working cooperatively to deliver custom web and mobile software applications. Clients are a mix of startups and corporate innovation/modernization initiatives.*

MARCK RECYCLING, INC | Cassville, MO 2016-2017

**Commodities Trader, Texas and Mexico**

*Scour four southern states and Mexico for new sources of recyclable grades of paper and plastic, secure pricing and terms, and organize the logistics. Mitigate a litany of foreign trade risks. Secure sell side relationships and pricing. Each trader was a self-contained profit center responsible for their own book.*

FIRST CENTURY BANK, N.A. | Atlanta, GA 2015-2016

**Fintech Sponsorships**

Participated in the early negotiations and planning for Borrow Works (Fort Worth), a complex web of entities in online lending. FCB tended to focus on new and different ways to score risk like Big Data, Machine Learning, and Social-derived modelling factors. I managed a funnel of startups that could aid FCB’s competitive advantages and shaped expectations enroute to a completed acquisition.

QWYVR, LLC | Atlanta, GA 2014-2015

**Co-Founder**

*We developed hardware that paired to a mobile user application allowing in-store customers to generate a payment. Accepted to Atlanta’s prestigious* Advanced Technology Development Center, one of the strongest Accelerators for payments. Acquired by First Century Bank.

DIAMONDSHINE | Hanford, CA – A solar panel cleaning service 2012—2014

**Owner**

*Fun, profitable Veteran-founded small business that kept Central Valley solar panels chugging at full capacity. Sold to a competing service due to both owners being transferred on military orders.*

U.S. NAVY | Various Locations 2001—2014

**P-3 Orion Anti-sub Pilot** | **FA-18 Fighter Pilot**

*4-time awardee of the Air Medal, given for meritorious service. Combat and surveillance over Iraq, Afghanistan, Serbia, and Somalia. Member of the 2011 Vigilantes of Lemoore, CA, winner of the Estocin Trophy, given to the finest fighter squadron in the fleet. Additional roles include:*

* Action Officer, N81, Navy pentagon – managing multi-site analytics efforts that underpin DoD resource decisions.
* operational test and evaluation, norfolk, Va – conduct ote on threat missile emulators

EDUCATION

* THE IRON YARD: SOFTWARE ENGINEERING TECH SCHOOL | Houston, TX

**C#/.NET** (*2016 – 16 weeks*)

* WINNING MATTERS™: SALES TRAINING FOR LEADERS | Miami, FL

(May *2016*)

* U.S. ARMY LOGISTICS UNIVERSITY | Petersburg, VA

**Operations Research Systems Analysis** (*2006*)

* TEXAS TECH UNIVERSITY | Lubbock, TX

**B.B.A., International Business** (*2000*)